

*Emergency Medical System
Ambulance 9-1-1 Services*

May 25, 2010

Item 8.1

2009 June Budget Message

San Jose should follow the model of other municipalities in seeking to recover costs for services provided by the Fire Department in support of Emergency Medical Services providers. The City Manager should immediately explore opportunities to recover funding due to the city for providing these crucial support services, and reallocate any funds received back to the General Fund (BD#4)

(Source: Mayor's June 2009 Budget Message, Page 14)

EMS Services



- **ALS First Responder Services**
- **Vehicle Extrication**
- **Specialized Rescue**
 - Confined space
 - High angle (cliff rescue)
 - Haz Mat
- **Disaster Response**

- **ALS Treatment & Transport Services**
- **EMS Strike Team Deployment**
- **Disaster Response**

City of San Jose EMS Facts

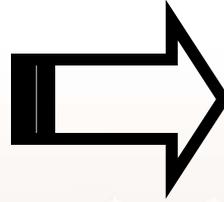
- **San Jose Is 63% of Total County EMS Call Volume**
 - *Currently Receive 47% of County ALS First Responder Stipend Pool*
- **EMS is 84% of SJFD Response**
 - ≈ *43,000 EMS Responses (FY 08-09)*
- \$4.8M – City Certified Costs for ALS Service
\$1.7M – Current First Response Reimbursement
\$3.1M – Current Subsidization Rate

County RFP Key Areas of Interest

- **No Changes In:**
 - Response Times
 - Clinical Care and Protocols
 - San Jose's Geographic Coverage
- **Changes In:**
 - Minimum Level of Ambulances
 - Improved Working Conditions and Field Supervision
 - First Responder Fee and Direct Contract

RFP Submittals Due June 16, 2010

Who is American Medical Response?



- Operating in SCC Since 1934 (77 years)
- Largest Medical Transportation Provider in U.S.
- Current 9-1-1 Ambulance Provider for Many Bay Area Counties
- 4,000 Ambulances Respond to 3.4 Million Requests Annually
- 18,500 Employees
- \$1.4 Billion in Annual Net Revenues
- \$2.32 Billion in Capital with \$381 Million in Cash



Benefit of City/AMR Partnership

- Closes/Reduces the ALS First Responder Subsidy for the City
- Leverages Existing Investment and Experience of AMR
- Improves Service Design of the EMS System, Community Benefits and Patient Care
- Easy Transition, Given Both Parties' Familiarity with Community
- Improved Transparency



Inclusive Countywide Benefit

- County-Wide PAD Program
- Wellness Awareness Programs
- “Member City” Benefits
 - Purchasing power to lower costs
 - Access to training resources of City/AMR partnership
 - Ability to have data collection and analysis performed by partnership
 - Representation on Governance Board



Characteristics of the MOU

- Creation Of a Unique Public Private Model
- Potential Savings Through Cost and Operational Efficiencies
- Improvement in Patient Care thru Better Teamwork
- Joint Governance and Transparency
- Sustainability thru Financial Alignment
- Potential Opportunity for Other Santa Clara County Municipalities
- Change Management



Schedule/Timeline

Date	Action
May 13 - 24	MOU Framework Development/RFP Priority Area Development Identification
May 25	Council Consideration
May 26 – June 1	Negotiate and execute an MOU with AMR and Concurrent Development of Integrated RFP Response
June 1 – June 16	City and AMR prepare an integrated response to the County RFP
June 16	Submit Integrated City and AMR RFP response
July 14	County Board of Supervisor Consideration
July – October	Partnership would begin negotiations with County to finalize Ambulance Contract
July 2010 –July 2011	Partnership would complete ramp up requirements prior to Contract implementation on July 1, 2011
July 1, 2011	Partnership begin operations with new Ambulance Contract





Discussion and Questions