



SUPPLEMENTAL

COUNCIL AGENDA: 04-06-04
ITEM: 8.1

Memorandum

TO: HONORABLE MAYOR AND
CITY COUNCIL

FROM: Ralph G. Tonseth

**SUBJECT: TERMINAL A – FOOD &
BEVERAGE CONCESSION
AGREEMENT**

DATE: 04-02-04

Approved

Date 4/2/04

COUNCIL DISTRICT: Citywide

REASON FOR SUPPLEMENTAL MEMO

On April 4, 2004 the Airport received a Councilmember request for a listing of all concessions currently operating at the Airport, including identification of all Host franchises, and identification of the ethnic background of the owner/operators.

The attached data has been compiled by Airport Property Management for informational purposes only and cannot be used as a criterion for evaluation under the RFP.

ANALYSIS

Number of food & beverage concessions at the Airport:	18	
Number of minority owned/operated food & beverage concessions:	6	33%
Number of Host food & beverage concessions at the Airport:	16	89%
Number of Host concessions operated by Host Corporation:	11	69%
Number of Host concessions leased by third-party operators:	5	31%
Number of minority-operated Host concessions:	4	25%

COORDINATION

This memo has been coordinated with the City Attorney's Office.

RALPH G. TONSETH
Director of Aviation, Airport

Attachment



Concession Operations at SJC			
Operation	Host Concessions	Operator	Ethnicity
360 Burrito	*	Wafi Amin	Afghani
Harbor Express	*	Kansen & Daisey Chu	Chinese
Martini Monkey	*	Carlos Ramirez	Cuban
Togo's	*	Tony & Fiorella Acceterra	Italian
Senior Jalapeno	*	Jose Placencia	Mexican
Burger King	*	Host Corporation	
Cinnabon	*	Host Corporation	
CPK	*	Host Corporation	
Expedia.com	*	Host Corporation	
Gordon Biersch	*	Host Corporation	
Host	*	Host Corporation	
Lappert's	*	Host Corporation	
Max's	*	Host Corporation	
Noah's Bagels	*	Host Corporation	
Starbuck's	*	Host Corporation	
TCBY	*	Host Corporation	
American Indoor Adv.		Winston Jaeb	Caucasian
In Motion		Jason Coleman	Caucasian
McDonald's		Dania & Cosme Fagundo	Cuban
Harris Coffee		Greta Randev	Indian
DeLaVe		Javier Vega/Frank DeLaCruz	Latino
ANC		Corporation	
Avis		Corporation	
Budget		Corporation	
DFS		Corporation	
Dollar		Corporation	
Enterprise		Corporation	
Fox		Corporation	
Hertz		Corporation	
Ice		Navesh Kawall	
JCDecaux		Corporation	
Payless		Corporation	
Thrifty		Corporation	
Vanguard		Corporation	