



Memorandum

TO: HONORABLE MAYOR AND
CITY COUNCIL

FROM: Scott P. Johnson

SUBJECT: SEE BELOW

DATE: October 5, 2005

Approved

Kay Winer

Date

10/6/05

**SUBJECT: REPORT ON STATE CONTRACT PURCHASE OF POLICE PURSUIT
SEDANS FOR THE POLICE DEPARTMENT**

RECOMMENDATION

Approval of the purchase of 78 new Ford Police Special Service vehicles, utilizing the State of California, Department of General Services, Special Service Vehicles Contract from Folsom Lake Ford (Folsom, CA), for a total amount not to exceed \$1,995,998.93, including warranty, tax, and freight, and authorize the Director of Finance to execute the purchase order.

BACKGROUND

The San Jose Police Department is responsible for patrolling San Jose's rural and urban areas. The vehicles requested are intended to replace 78 patrol vehicles that have reached the end of their useful service life. The timely procurement of these vehicles will sustain the authorized complement of marked patrol vehicles essential in delivering quality public safety services to the residents of San Jose. Because of the reliability, mobility and technological advancements offered by a newer police fleet, these Emergency Response Vehicles are vital to San Jose's policing operations.

The necessity to purchase 73 patrol vehicles was communicated to the Making Government Work Better Committee on September 15 in the report titled "2005-06 Marked Patrol Sedan Budget Reduction" issued by the City Auditor. The assessment of the replacement figure of patrol vehicles for the current fiscal year resulted from a collaborative effort involving the Auditor's Office, Fleet Management, Budget Office and the Police Department. In addition, the City is in need to purchase five patrol vehicles for wreck replacement due to recent accidents. The purchase of five wreck replacement vehicles will not conflict with the "2005-06 Marked Patrol Sedan Budget Reduction" memorandum, as that memorandum did not suggest any savings could be realized from budgeted wreck replacement levels. In December 2005, the replacement inventory of patrol vehicles will be exhausted.

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ANALYSIS

Due to the imminent need of additional patrol vehicles, Purchasing contacted the State of California, Department of General Services (DGS) to utilize its contract for the purchase of vehicles. Although the contract was in effect, any orders for new vehicles had to be placed by the end of April and DGS was in the process of extending the contract for another year. On September 30th, DGS extended the contract with Folsom Lake Ford, Sacramento, CA.

The patrol vehicles will be purchased through the State of California Vehicle Contract #1CSSI-05-23-14B. The vehicles were competitively bid, Bid Number eRFP4015, dated January 7, 2005. The three vendors that participated were Folsom Lake Ford, Sacramento, CA; Downtown Ford, Sacramento, CA; and Hoblit Ford, Woodland, CA. The initial contract period was from February 18, 2005 through September 30, 2005. The contract has been extended to expire on June 30, 2006. This contract is available to other governmental agencies including City governments at the same pricing. Therefore, the process meets the requirement of San Jose Municipal Code Section 4.12.140 (2) C for purchases through other public agencies. The contract pricing is based upon California government business volume enhanced by manufacturer and dealer incentive programs provided to government agencies.

OUTCOME

With the purchase of these vehicles, the Police Department will be able to maintain existing service levels, while enhancing operational capabilities using the new technology available with this acquisition.

PUBLIC OUTREACH

The State of California Department of General Services published the bidding opportunity on its website reaching out to dealerships across the State.

COORDINATION

This memorandum has been coordinated with the City Attorney's Office, City Auditor's Office, City Manager's Budget Office, General Services, and the Police Department.

COST IMPLICATION

This Council item is consistent with Council approved Budget Strategy Memo, General Principle #2, "We must focus on protecting our vital core city services".

HONORABLE MAYOR AND CITY COUNCIL

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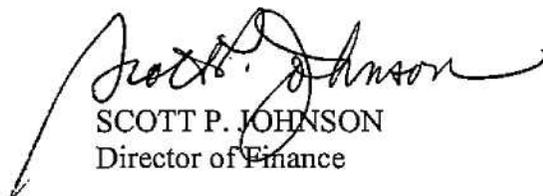
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BUDGET REFERENCE

Fund #	Appn. #	Appn. Name	RC #	Total Appn.	Amount for contract	2005-2006 Proposed Operating Budget	Last Budget Action (Date, Ord. No.)
552	0084	Vehicle Replacement	001104	\$5,208,952	NA	Page VI-79	MBA #60 6/21/05 Ord No. 27474

CEQA

Not a project.


SCOTT P. JOHNSON
Director of Finance