



Memorandum

TO: HONORABLE MAYOR AND
CITY COUNCIL

FROM: Scott Johnson

SUBJECT: SEE BELOW

DATE: August 2, 2006

Approved

Deanna Fattua

Date

8/7/06

COUNCIL DISTRICT: City-Wide

**SUBJECT: REPORT ON BIDS FOR TWO (2) TRACTOR DRAWN AERIAL LADDER
FIRE TRUCKS**

RECOMMENDATION

Report on bids and approval of the award of the purchase of two (2) tractor drawn aerial ladder fire trucks from Emergency Vehicle Group, Inc., the low bidder, in the amount not to exceed \$1,696,361.94 and authorize the Director of Finance to execute the purchase order.

OUTCOME

With the purchase of the fire trucks, the Fire Department will be able to expand and maintain existing service levels, while enhancing operational capabilities using the new technology available with this acquisition.

BACKGROUND

The General Services Department/Fleet Management Division has requested the purchase of two (2) tractor drawn aerial ladder fire trucks on behalf of the Fire Department. The Fire Department will utilize these units for fire suppression activities. These units will be assigned to areas with high-density and multilevel residential and commercial structures. The design of this apparatus allows for better maneuverability and ladder deployment necessary in dense housing environments.

One apparatus, which will serve the area in and around the new Communications Hill development, is funded by the developer. The other unit, which has been in service for over 25 years and is not equipped with safety and operational features common in today's fire apparatus, will serve the downtown area. It has become increasingly difficult to service this unit due to lack of availability of parts.

ANALYSIS

A notice inviting bids was published on May 9, 2006. In addition, bid packages were e-mailed to seven (7) vendors. A pre-bid conference was held on May 17, 2006, to answer questions from prospective vendors regarding the vehicle specifications. Six (6) bids from five (5) companies were publicly opened on June 13, 2006 as listed below. Hi-Tech Fire submitted a bid meeting specifications and an alternate bid offering a chassis, which did not meet specifications. After a thorough evaluation, the alternate bid was deemed non-responsive. The Local and Small Business Preference had no effect on the recommended award of contract. The bid analysis below is based on the original bid quantity of two (2) vehicles:

Vendors	Bid Total (incl. Tax)	Discounts	LBE (2.5%)	SBE (2.5%)	Adjusted Total (incl. Tax)
Emergency Vehicle Group Anaheim, CA	\$1,696,361.94	No	No	No	\$1,696,361.94
Shea & Sons San Jose, CA	\$1,797,699.09	No	Yes	No	\$1,752,756.61
Seagrave West Rancho Dominguez, CA	\$1,761,218.84	No	No	No	\$1,761,218.84
Ferrara Fire Apparatus Holden, LA	\$1,809,615.25	(\$9,618.00)	No	No	\$1,799,203.77
Hi-Tech Fire Oakdale, CA	\$1,843,616.58	No	No	No	\$1,843,616.58

Staff recommends the award to Emergency Vehicle Group, Inc., the low bidder in accordance with the formal bidding procedures of the San Jose Municipal Code, Section 4.12.030.

POLICY ALTERNATIVES

Not applicable.

PUBLIC OUTREACH/INTEREST

This bid was placed on the City of San Jose web site and on the DemandStar bid notification system.

- ✓ **Criteria 1:** Requires Council action on the use of public funds equal to \$1 million or greater. **(Required: Website Posting)**
- Criteria 2:** Adoption of a new or revised policy that may have implications for public health, safety, quality of life, or financial/economic vitality of the City. **(Required: E-mail and Website Posting)**
- Criteria 3:** Consideration of proposed changes to service delivery, programs, staffing that may have impacts to community services and have been identified by staff, Council or a Community group that requires special outreach. **(Required: E-mail, Website Posting, Community Meetings, Notice in appropriate newspapers)**

COORDINATION

This memorandum has been coordinated with the City Attorney's Office, City Manager's Budget Office, General Services, and Fire Department.

FISCAL/POLICY ALIGNMENT

This Council item is consistent with Council approved Budget Strategy Memo, General Principle #2, "We must focus on protecting our vital core city services".

COST SUMMARY/IMPLICATIONS

1. AMOUNT OF RECOMMENDATION/COST OF PROJECT:

Fire Apparatus	\$1,567,078.00
Sales Tax	\$129,283.94
Total Cost	\$1,696,361.94
2. SOURCE OF FUNDING: 392 - Construction Tax and Property Conveyance Tax Fund: Fire Protection Purposes
3. FISCAL IMPACT: Ongoing annual operating and maintenance costs will be \$34,522 per unit (\$69,044 annual total).

August 2, 2006

Subject: Report on Bids for two (2) Tractor Drawn Aerial Ladder Fire Trucks

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BUDGET REFERENCE

Fund #	Appn. #	Appn. Name	Total Appn.	Amount for Contract	2006-2007 Proposed Capital Budget (Page)	Last Budget Action (Date, Ord. No.)
<u>Total Project Costs</u>				<u>\$1,696,362</u>		
<u>Current Funding Available</u>						
392	6363	Fire Apparatus Replacement	\$1,651,000	\$896,362	V-787	7/07/06 Ord
392	5198	Communications Hill Fire Station Apparatus	\$ 872,000	\$800,000	V-768	7/07/06 Ord

CEQA

Not a project.


SCOTT P. JOHNSON
Director, Finance

For questions please contact Walter C. Rossmann, Chief Purchasing Officer, at (408) 535-7051.