



Memorandum

TO: HONORABLE MAYOR AND
CITY COUNCIL

FROM: Scott P. Johnson

SUBJECT: SEE BELOW

DATE: May 3, 2006

Approved

Date

5/9/06

SUBJECT: REPORT ON BIDS FOR SIX (6) BRUSH PATROL BODIES

RECOMMENDATION

Report on bids and award the purchase of six (6) Brush Patrol Bodies to the lowest bidder, Westates Fire Apparatus (Woodland, CA), for a total amount not to exceed \$624,853.14, including tax, and authorize the Director of Finance to execute the purchase order and to purchase additional quantities on an as-required basis at the same unit price for a period of three months after the initial award is placed without further Council action other than the appropriation of funding.

OUTCOME

With the purchase of these brush patrol bodies, the Fire Department will be able to maintain existing service levels in wild land fire suppression activities, while enhancing operational capabilities using new technology available with this acquisition.

BACKGROUND

The General Services Department/Fleet Management Division has requested the purchase of six (6) Brush Patrol Bodies to be mounted on City owned chassis. The Fire Department will utilize these units for wild land fire suppression activities that require smaller tactical vehicles for operations on narrow roads and mountainous areas that the San Jose Fire Department is responsible for providing Fire and EMS support activities. The vehicles requested above are intended to replace six (6) 1988 Brush Patrols currently in service for 17 years. As a result of the vehicles age, they continue to experience extended out of service time from parts obsolescence. Because of their mobility, versatility and mobile attack capabilities, these Emergency Response Vehicles are vital to wildland firefighting operations.

On October 14, 2005, Finance issued a Request for Bid, RFB 05-06-04, for Brush Patrol Bodies. Only one bid was received in response to the Request for Bid. On January 24, Council rejected

the bid of \$711,079.10 including tax due to excessive price.

ANALYSIS

After Council approval to reject the first bid, a notice inviting bids was published on February 7, 2006. In addition, bid packages were e-mailed to six (6) vendors. A pre-bid conference was held on February 14, 2006, to answer questions from prospective vendors regarding the apparatus specifications. Two (2) bids were publicly opened on March 7, 2006 as listed below. The Local and Small Business Preference had no effect on the award of contract.

Vendors	Bid Total	Sales Tax	Award Total
Westates Fire Apparatus (Woodland, CA)	\$577,231.54	\$47,624.60	\$624,853.14
West -Mark Fire Apparatus (Ceres, CA)	\$680,205.00	\$56,116.91	\$736,321.91

Through the re-bidding of this requirement, the City was able to save \$86,225.96.

SUMMARY

Staff recommends the award to Westates Fire Apparatus, the low bidder in accordance with the formal bidding procedures of the San Jose Municipal Code, Section 4.12.030.

ALTERNATIVE

Not applicable.

PUBLIC OUTREACH

This bid was placed on the City of San Jose web site and on the DemandStar bid notification system.

COORDINATION

This memorandum has been coordinated with the City Attorney's Office, City Auditor's Office, City Manager's Budget Office, General Services, and the Fire Department.

COST IMPLICATION

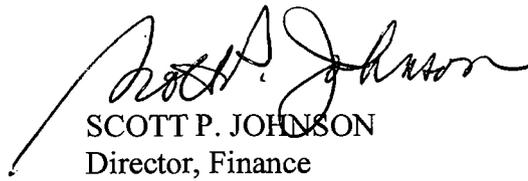
The recommended action has a cost not to exceed \$624,853.12 to the City. The source of funding would be from the General Fund Fire Apparatus Replacement Appropriation and the Construction Tax and Property Conveyance Tax Fund.

BUDGET REFERENCE

Fund #	Appn. #	Appn. Name	RC #	Total Appn.	Amt. for Contract	2005-2006 Adopted Capital Budget	Last Budget Action (Date, Ord. No.)
001	6363	Fire Apparatus Replacement	TBD	1,904,000	\$500,000	Pg.V-389	N/A
392	6363	Fire Apparatus Replacement & Repair	54-001562	\$1,651,000	\$124,853	Pg.V-389	2/14/06 Ord. No. 27665

CEQA

Not a project.


SCOTT P. JOHNSON
Director, Finance

For questions, please contact Walter Rossmann, Chief Purchasing Officer, at 535-7051