



Memorandum

TO: HONORABLE MAYOR
AND CITY COUNCIL

FROM: Scott P. Johnson

SUBJECT: SEE BELOW

DATE: 1-3-07

Approved

Date

1-9-07

COUNCIL DISTRICT: Citywide

SUBJECT: COOPERATIVE PURCHASE OF SATELLITE TELEPHONES AND SERVICES FROM REMOTE SATELLITE SYSTEMS INTERNATIONAL

RECOMMENDATION

Authorize the Director of Finance to execute:

1. A purchase order for 39 satellite phones and accessories from Remote Satellite Systems International, Inc. (RSSI), of Santa Rosa, CA, in the amount of \$210,423.76, including initial set-up, training, desktop set installation assistance, sales tax and shipping; and
2. Purchase orders for additional satellite phones and accessories as may be required for a period of 2 years, subject to appropriation of funds.

OUTCOME

This purchase will enable emergency communications between City Departments, emergency services agencies in the San Francisco Bay Area and with the State Office of Emergency Services in the event of a disaster where traditional communications equipment is inoperable.

BACKGROUND

The Federal Department of Homeland Security awarded UASI grants to the City of San José for the Federal 2005 Fiscal Year. San José City Council has identified the Office of Emergency Services (OES) as the fiscal agent for UASI grants for Fiscal Year 2005. The Fiscal Year 2005

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UASI grant expires on March 31, 2007 and cannot be extended, according to the Governor's Office of Homeland Security. The additional members of the San José UASI region include the fourteen other cities in Santa Clara County, as well as Monterey, San Benito, and Santa Cruz Counties.

In July 2006, OES surveyed City Departments, the City Manager's Office, and the Mayor and Council members to determine requirements. The survey identified the following requirements:

Airport	1 phone	Mayor/Council Offices	1 phone
City Manager's Office	6 phones	Office of Emergency Svcs.	3 phones
City Attorney's Office	1 phone	PRNS	1 phone
Environmental Services	1 phone	Planning	2 phone
Finance	3 phones	Police Communications	1 phone
Fire	2 phones	Police	6 phones
Fire Communications	1 phone	Public Works	3 phones
Housing	1 phone	Transportation	5 phones
Human Resources	1 phone		

Total = 39 phones

The Office of Emergency Services will purchase the phones, accessories and initial set-up fees from the 2005 UASI Grant funds

ANALYSIS

OES determined that the satellite phones utilized by regional and state agencies clearly meet all of the technical and operation requirements of the City. Purchasing staff determined that the equipment required is available through Remote Satellite Systems International, Inc. (RSSI) on Federal GSA Schedule 70, Contract # GS-35F-0439S. The GSA Schedule 70 is a cooperative purchasing program that allows state and local governments to procure telecommunications and technology hardware using federal acquisition resources. GSA pricing is favorable because it is based on the aggregate buying power of the federal government.

Section 4.12.130 of the San Jose Municipal Code permits the City to leverage the procurements of other public agencies.

The ongoing cost for the satellite phone service will be paid from existing appropriations.

POLICY ALTERNATIVES

Not Applicable.

PUBLIC OUTREACH/INTEREST

- Criteria 1:** Requires Council action on the use of public funds equal to \$1 million or greater. **(Required: Website Posting)**
- Criteria 2:** Adoption of a new or revised policy that may have implications for public health, safety, quality of life, or financial/economic vitality of the City. **(Required: E-mail and Website Posting)**
- Criteria 3:** Consideration of proposed changes to service delivery, programs, staffing that may have impacts to community services and have been identified by staff, Council or a Community group that requires special outreach. **(Required: E-mail, Website Posting, Community Meetings, Notice in appropriate newspapers)**

Although this item does not meet any of the above criteria, this memorandum is posted on the City's website for the January 23, 2007 Council Agenda.

COORDINATION

This memorandum was coordinated with the Office of Emergency Services, the City Manager's Budget Office, and the City Attorney's Office.

FISCAL POLICY/ALIGNMENT

This memorandum aligns with the General Budget Principle, "We must focus on protecting our vital cores city services for both the short- and long-term."

COST SUMMARY/IMPLICATIONS

Not Applicable.

BUDGET REFERENCES

Fund #	Appn #	Appn. Name	Total Appn	Amt. for Contract	Adopted Budget Page	Last Budget Action (Date, Ord. No.)
001	3393	Urban Area Security Initiative	\$2,235,000	\$205,062	IX 12	10/17/06, 27888

HONORABLE MAYOR AND CITY COUNCIL

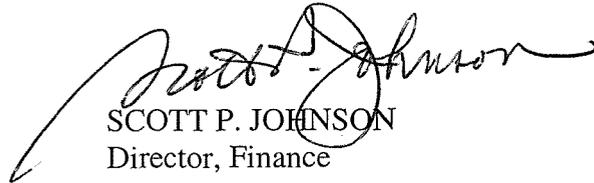
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CEQA

Not a project.



SCOTT P. JOHNSON
Director, Finance

For questions please contact Walter C. Rossmann, Chief Purchasing Officer, at (408) 535-7051.